

Angeliki Saratsi

Partner | Corporate, Real Estate, Technology, IP



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POLITIS & PARTNERS
Law Firm

Angeliki Saratsi is a Partner in the firm's **Commercial & Corporate, M&A, Real Estate, Technology, Telecommunications and Intellectual Property** practices. She advises domestic and international clients on corporate transactions, commercial contracts, real estate projects, technology matters, regulatory issues and cross-border business operations.

Angeliki combines strong transactional experience with a practical understanding of technology, telecoms, media, real estate and regulated commercial sectors. Before joining Politis & Partners, she served as chief legal counsel to a major IT group, gaining significant in-house experience in business operations, technology contracts, procurement, intellectual property, software licensing, e-commerce and telecommunications matters.

Her practice is particularly valued by clients requiring commercially focused advice across corporate structuring, contract negotiation, regulatory implementation, real estate assets and technology-driven transactions. She regularly supports multinational groups, investors, technology companies, communications businesses and Greek corporates on projects requiring close coordination between legal, commercial and operational teams.

Commercial & Corporate



Angeliki advises clients on corporate and commercial matters, including M&A, shareholder arrangements, group restructurings, governance, commercial contracts, supply and distribution arrangements, services agreements and regulatory compliance.

She is particularly experienced in transactions involving complex implementation mechanics, post-closing integration, management alignment and cross-border coordination. Her work often involves clients active in communications, technology, real estate, consumer goods, energy, industrials and regulated sectors.

Recent Notable Cases

- Advised on the cross-border acquisition of a controlling stake in a leading communications group, including shareholder arrangements, governance structuring, staged implementation and post-closing integration across multiple jurisdictions.
- Advised Greece's largest shipyard on ship repair contracts, including high-value defence contracts with the Hellenic Navy.



Recent Notable Cases

- Advised on corporate restructuring and governance matters for companies undergoing operational expansion, investor entry or group realignment.
- Advised technology and communications businesses on commercial agreements, intercompany arrangements, procurement, services contracts and regulatory compliance.
- Advised multinational clients on Greek-law aspects of group restructurings, commercial contracting and local implementation of international projects.

Projects and Real Estate



Angeliki leads and supports real estate matters involving acquisitions, due diligence, asset development, leasing, land use, corporate structuring and transaction implementation. She advises investors, developers, owners and corporate clients on both standalone real estate projects and real estate components of broader corporate transactions.

Her work includes legal due diligence, title review, contractual structuring, lease arrangements, regulatory issues, corporate approvals and coordination with technical, tax and financial advisers.

Recent Notable Cases

- Advised on the acquisition of a majority stake in a hospitality company operating traditional guesthouse assets, including legal and real estate due diligence, SPA structuring and post-closing governance.
- Advised private investors and corporate clients on the establishment and structuring of real estate holding and development vehicles in Greece.
- Advised on real estate aspects of corporate transactions, including title, encumbrance, lease, zoning and operational risk review.
- Supported clients on commercial leasing, asset management and real estate documentation linked to their Greek operations.

Technology, Telecommunications & Intellectual Property



Angeliki has deep experience in technology, telecommunications, e-commerce, software, IP and digital business matters. Drawing on her prior in-house technology background, she advises clients on software licensing, IT procurement, platform services, e-commerce, telecoms contracts, outsourcing, intellectual property protection and regulatory compliance.

She is particularly strong in bridging legal and operational requirements, helping clients negotiate workable contracts and manage risk in technology-heavy commercial environments.



Recent Notable Cases

- Advised on the acquisition of a majority stake in a hospitality company operating traditional guesthouse assets, including legal and real estate due diligence, SPA structuring and post-closing governance.
- Advised private investors and corporate clients on the establishment and structuring of real estate holding and development vehicles in Greece.
- Advised on real estate aspects of corporate transactions, including title, encumbrance, lease, zoning and operational risk review.
- Supported clients on commercial leasing, asset management and real estate documentation linked to their Greek operations.

M&A and Transactional Support



Angeliki regularly supports buyers, sellers, investors and target companies in corporate transactions, with a focus on due diligence, transaction documentation, governance arrangements, disclosure, closing mechanics and post-closing implementation.

Her transactional practice benefits from her experience across corporate, real estate, technology and regulatory issues, allowing her to manage complex workstreams and identify risks that affect deal execution.

Recent Notable Cases

- Acted on seller-side and target-side M&A mandates involving staged equity transfers, minority protections, governance arrangements and management participation.
- Advised on acquisitions in regulated and operationally complex sectors, including healthcare, technology, hospitality and real estate.
- Supported post-acquisition integration and group realignment projects, including intercompany arrangements and governance harmonisation.
- Advised on shareholder arrangements, corporate approvals and ancillary documentation in investment and growth transactions.

Memberships



- Athens Bar Association

Education



- LL.B., School of Law, National and Kapodistrian University of Athens
- DEA, Paris II (Assas) as an Onassis Foundation Scholar