

POLITIS & PARTNERS
Law Firm

BUSINESS MATTERS
IN EVERYTHING WE DO



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ABOUT THE FIRM

Politis & Partners is a highly-regarded, Athens-based Law Firm established over 20 years ago. Our purpose is to offer multinationals and Greek industry players the legal expertise and commercial awareness of a team of smart and dedicated lawyers.

We know what clients want. They expect that their lawyer will know the law and know (or quickly understand) their business. They want their lawyer to grasp the stakes involved in each matter and advise on the risks. They want their lawyer to answer their telephone calls, listen actively and find ways to add value to their business. In our practice, we work tirelessly to meet these expectations.

Politis & Partners focuses on business transactions and business litigation with a client portfolio including international and Greek commercial and industrial companies, banks and financial institutions. We advise on both national and international projects and have established strong business ties with reputable law firms worldwide.

Our Firm's clientele has steadily grown and today includes an impressive list of businesses, organizations and institutions, such as:

- the European Commission
- multinational pharmaceutical and industrial companies, some of which are world leaders in their fields
- large publicly held corporations
- small and medium private companies
- emerging businesses and startups

Our Clients are our best referral sources.

According to International Law Directories such as Legal 500, IFLR and Chambers & Partners, over the course of the last years Politis & Partners is being ranked among the best law firms in Greece in the following practice areas:

- Banking, Finance and Capital Markets
- Corporate and Mergers & Acquisitions
- Telecom, Media & Technology
- Energy
- Dispute Resolution

OUR NETWORK

Politis & Partners is an active member of Interact Law (<https://www.interact.law/>), a close, collaborative network of specialist legal firms committed to offering outstanding legal solutions. Interact Law network has offices in 47 countries, namely:

- Tirana, Albania
- Alger, Algeria
- Buenos Aires, Argentina
- Brussels, Gent & Brugge, Belgium
- São Paulo, Brazil
- Bandar Seri Begawan, Brunei
- Phnom Penh, Cambodia
- Bogota D.C., Colombia
- San José, Costa Rica
- Nicosia, Cyprus
- Helsingør, Denmark
- Santo Domingo, Dominican Republic
- San Salvador, El Salvador
- London Reading & Southampton, England
- Paris, France
- Munich, Germany
- Athens, Greece
- Guatemala City, Guatemala
- Tegucigalpa & San Pedro Sula, Honduras
- Hong Kong, Hong Kong
- New Delhi, Mumbai & Lucknow, India
- Jakarta, Indonesia
- Rome, Milan, Prato, Trieste & Naples, Italy
- Abidjan, Ivory Coast
- Vientiane, Laos
- Luxembourg, Luxembourg
- Kuala Lumpur, Malaysia
- Mexico City, Mexico
- Casablanca, Morocco
- Yangon, Myanmar
- Amsterdam, Netherlands
- Managua, Nicaragua
- Lagos, Nigeria
- Lima, Peru
- Manila, Philippines
- Warsaw, Poland
- Lisboa, Portugal
- Bucharest, Romania
- Glasgow, Edinburgh & Dundee, Scotland
- Belgrade, Serbia
- Singapore, Singapore
- Barcelona & Madrid, Spain
- Bangkok, Thailand
- Tunis, Tunisia
- Istanbul, Turkey
- Atlanta & New York, United States
- Chi Minh City, Vietnam
- Lusaka, Zambia

OUR VALUES

Our Values

At Politis & Partners we are open to all channels of communication at any time our clients have a question or concern.

We conduct our business in a transparent environment, engage in pro bono legal services and are committed to diversity, which taps the potential of a world of talent in unity. With a reputation for insightful solutions and personal client engagement, we are committed to a tireless work ethic toward best results.

Commercial Awareness

From banking and finance to intellectual property and artificial intelligence, we are up-to-date on the ever-changing conditions of the global business market. Through the insight and market vision of our lawyers across the practice areas, we create legal solutions with an eye to risk management and perceptive counsel with a view to our clients' growth ambitions.

Practice Areas

- Litigation & Arbitration
- Banking & Financial Services
- Corporate & Commercial
- Projects & Real Estate
- Energy Law
- Intellectual & Industrial Property
- IT, Telecommunications & Internet
- Labour & Employment Law
- Pharmaceuticals & Healthcare Services

BANKING AND FINANCIAL SERVICES CORPORATE & COMMERCIAL LAW

Banking and Financial Services

Led by Vangelis Politis, who has been practicing banking law for more than twenty-five years, our Banking and Financial Services practice strives for excellence. Partners in our Firm have represented major international and Greek banks on almost all aspects of financing and banking transactions including sovereign and syndicated loans, secured and unsecured loans, project and shipping finance transactions.

Our Firm's banking practice involves extensive transactional work, representing borrowers, issuers, sellers, investment funds and financial institutions in a wide range of transactions, including asset-based financings, securitizations, acquisitions and highly leveraged financings, project financings and financings for workouts, restructurings and recapitalizations.

Corporate & Commercial Law

The Firm provides a broad range of general business and corporate legal services, assisting clients in the structuring, negotiation and implementation of their business ventures. Our attorneys provide focused services in general corporate law and contract negotiation, compliance with securities laws and corporate governance, mergers and acquisitions, competition/antitrust law, personal data and e-privacy, corporate finance etc.

We represent investment banking firms, commercial banks and large corporations, listed and non-listed, advising them on significant and complex transactions, including financing, acquisitions and restructuring. In addition, we work with private equity investors and start-up companies engaged in early stage financing as well as strategic joint ventures or other combinations.

General Corporate Law /Business Law / Contracting

We provide transactional and strategic advice to our corporate clients in connection with the entire range of challenges and opportunities they face. We prepare and successfully negotiate a wide range of contractual relationships for business clients, including asset and stock purchase agreements, distribution and licensing agreements, stockholders' agreements, franchising agreements, and strategic alliances or joint ventures.

Among our corporate clients are companies listed on the Athens Exchange and multinational corporations investing in Greece and Southeastern Europe.

We are often asked to join client teams set up to address problems that cut across legal, business, financial and public relations lines. We are comfortable working with co-professionals, both inside and outside

BANKING AND FINANCIAL SERVICES CORPORATE & COMMERCIAL LAW

of the company, working toward a joint understanding of the issues and helping develop strategies that are consistent with the business objectives of our client.

Although our expertise is grounded in legal issues, longtime experience has made us comfortable with accounting, financial, technical and strategic issues that have become ubiquitous in the planning process. Our business clients come to rely on us for practical, experience-based advice that has been built up over decades of representing and advising business owners and managers.

We are motivated to know our clients intimately, not just so that we can be nimble and efficient in achieving day-to-day business goals, but also so that we can provide insights and point out constraints that can affect desired outcomes. We consider our client's objectives before implementing a plan and we carefully evaluate business relationships before discussing approaches or drafting documents.

Securities Laws & Corporate Governance

We have experience assisting clients in listing equity and debt securities and we have participated in the structuring and implementation of the spin-offs of public companies.

The Firm represents major publicly listed corporations in a variety of corporate governance matters, including compliance with fiduciary duties, board composition, directors compensation and qualifications, executive and employee compensation, shareholders matters, strategic transactions, disclosure requirements, changes in control, financial reporting irregularities and crisis management.

Mergers & Acquisitions

Our M&A practice involves preparing documentation for and negotiating transactions for both publicly and privately held clients. Regardless of the size of the transaction, we understand and appreciate that the transaction is probably the most important event to the client at that time.

Our attorneys have worked with clients to structure and close asset and stock acquisitions and dispositions, mergers and consolidations, leveraged buy-outs, partnerships and joint ventures, tender offers as well as proxy and consent solicitations.

We work on a wide range of issues that are often involved in M&A transactions, including: (a) counselling management and boards of directors concerning fiduciary responsibilities; (b) tax planning and structuring; (c) technology and intellectual property issues; (c) labour and human resource planning; (d) securities law reporting and compliance and (e) antitrust planning and structuring.

PROJECTS & REAL ESTATE IT, TELECOMMUNICATIONS & INTERNET

Projects & Real Estate

We have substantial experience in project finance and real estate projects. We have represented developers, investors, lenders and financial advisors in the development, financing, construction and operation of a number of capital-intensive projects and facilities in Greece.

IT, Telecommunications & Internet

Information Technology & Telecommunications

Politis & Partners provides regulatory advice to a number of prestigious corporate clients engaged in IT and telecommunications, in relation to new product and business launches as well as acquisitions and disposals. We have acquired extensive experience in representing purchasers and providers of information technology and telecommunications software, equipment and services over a broad spectrum of transactions. We help clients negotiate license and distribution agreements, maintenance services agreements, implementation services agreements, marketing services agreements and reseller agreements.

We provide established and emerging communications companies with the timely and expert legal assistance that is essential for succeeding in today's rapidly evolving, highly competitive and converging communications marketplace. Due to our solid regulatory knowledge and our expertise in corporate and finance transactions we employ the right resources to assist telecommunications companies with complex financial and corporate matters, business planning, commercial agreements and other needs that span in a variety of disciplines.

Partner Angeliki Saratsi has acquired extensive experience in this field as chief legal counsel for many years in one of the largest IT companies in Greece. Mrs. Saratsi was involved in all phases relating to the bidding and award of a mobile and fixed telephony license and the formation of the operating company which carried out an investment in excess of €100 million.

Internet & E-commerce

Politis & Partners provides consultation to corporate clients regarding the management of their IP portfolio, on a national, a European, as well as an international level, from the planning and registration phases to the prosecution of defense of infringement actions and the commercial utilization of their IP rights through assignment and licensing agreements.

INTELLECTUAL & INDUSTRIAL PROPERTY

Our firm's practice also covers the spectrum of internet and telecommunications, with services including the negotiation and drafting of computer and software contracts and technology and know-how transfer agreements, data protection and information security, acquisition, protection and renewal of domain names and the operation of e-commerce platforms.

We act on behalf of both private individuals such as prominent authors, actors, journalists etc., and companies from various industry sectors, such as clothing and accessories, other retail and consumer goods, food and beverages, cosmetics, pharmaceuticals, hotel & leisure, electric and electronic equipment, media & entertainment, software development & IT, on a full spectrum of possible legal issues in connection with the protection of their IP rights in Greece.

Intellectual & Industrial Property

Our Intellectual Property practice serves the legal needs of established and emerging companies, and their investors, on a wide variety of matters involving intellectual property and technology. We are regularly involved in preparing and negotiating confidentiality agreements, term sheets, letters of intent, joint development agreements, license agreements, joint venture and business alliance agreements.

PHARMACEUTICALS & HEALTHCARE SERVICES

Pharmaceuticals & Healthcare Services

Politis & Partners healthcare practice provides high-end legal services to some of the largest and most renowned multinational pharmaceutical and medical devices companies and their subsidiaries in Greece.

We take pride in our ability to counsel and give specific solutions in the area of regulatory compliance, combining industry-specific transactional and regulatory expertise with an extensive in-house experience. We provide advice on the most important issues of the sector such as anticompetitive behavior, patent protection, biotechnologies, marketing practices, pricing and reimbursement, consumer law, product liability, licensing, distribution, parallel trade and many more.

Additionally, being a leading force in the litigation practice in Greece, Politis & Partners has also extensive experience in successfully handling high stake litigation relating especially to the pharmaceutical industry, on behalf of various pharmaceutical companies.

Finally, we provide legal support specializing in drafting and negotiating several types of standard agreements to support the day to day operations of our clients that encompass corporate issues, regulatory obligations, labour matters, personal data and intellectual and industrial property issues.

Energy Law

Politis & Partners has acquired extensive experience in renewable energy deals both in Greece and abroad. This dynamic and evolving sector goes hand in hand with broad regulation and market competition. We have been in the center of the renewed interest in the renewables, since Law 3851/2010 amended the Greek framework for renewable energy sources, offering a more investment-friendly licensing process and improving the procedure for connection of renewable energy projects to the grid.

We actively assist and advise diverse clients, from large international conglomerates and equity funds to Greek entrepreneurs and joint ventures, in their efforts to invest in projects relating to the demanding and rapidly evolving energy markets in the Southeastern Europe region.

We have been retained by the Greek Ministry of Environment & Energy to support the Hellenic Republic in certain contractual and regulatory aspects of the privatization project of Hellenic Petroleum SA, one of the largest oil companies in the Balkans. We have further advised diverse clients from large international conglomerates and equity funds to Greek entrepreneurs in their efforts to invest in projects relating to the demanding energy markets in Southeastern Europe region. We are happy to hear that our clients find in our advice the business-sense approach and realistic solutions that they need, all along for the accomplishment of their objectives.

LABOUR & EMPLOYMENT LAW LITIGATION & ARBITRATION

Labour & Employment Law

Politis & Partners has experience in dealing with virtually every type of labour and employment issue that confronts a business. We assist clients in devising solutions to employment problems that affect the efficiency and productivity of their workforce.

We have structured sophisticated equity compensation arrangements and we have helped our multinational clients operating in Greece comply with tax, securities and labour laws applicable to their employee compensation programs.

We offer our clients a complete array of legal services related to executive compensation and employee benefits. Our services include:

- Assistance with design and drafting for all types of compensation agreements.
- Advice on executive employment agreements, stock option and other compensation plans, termination issues, and other aspects of labour and employment relationships.
- Advice on regulatory compliance, employment law and labour relations issues.
- Assistance with benefits issues in corporate transactions and restructurings, including due diligence review of target company benefit programs and advice concerning post-closing benefit issues.
- Representation of clients in employee benefit litigation.

Litigation & Arbitration

Our Litigation & ADR practice is both national and international in scope. We represent Greek and international clients in major lawsuits in such diverse legal areas as securities, antitrust, torts, insurance coverage, banking and commercial disputes, handling all trial levels from First Instance Courts to Supreme Court.

We also provide counseling services and guidance on a full range of legal questions, including crisis management situations, the resolution of disputes short of litigation and the planning and structuring of operations and transactions to minimize litigation risks.

HIGHLIGHTS

Banking and Financial Services

- We advised a systemic Greek Bank, in their capacity as a member of a bank consortium which refinances two major aquaculture conglomerates, by participating in a €300 million syndicated bond loan.
- We represented a UK based financial services provider in the licensing procedure as a debt management company before the Bank of Greece, reviewing and consulting them on the various regulatory issues and concerns applying to core banking activities (internal audit, compliance, anti-money laundering, risk management etc.)
- We advised a private equity fund on the legal procedure for the marketing of their securities in the Greek market; we successfully completed the licensing procedure with the Greek Capital Markets Committee, and we prepared and negotiated the Distribution and Paying Agent Agreements executed with the National Bank of Greece.
- We advised a systemic Greek Bank in connection with their proposal to refinance two companies controlled by one of the largest Energy companies in Greece, developing and operating a portfolio of three (3) Wind Parks in Greece, with a total nominal capacity exceeding 23,4 MW. In this respect, we performed a legal due diligence on the project's contracts, real property and licensing status.
- We advised a systemic Greek Bank (acting as Lenders' Legal Advisor) in connection with a €20 million refinancing of two SPVs controlled by a major European energy Group, developing and operating a portfolio of eight (8) PV Plants in Greece, with a total nominal capacity exceeding 17 MW.
- We acted as the lead external legal counsel to a Greek Bank in connection with the financing, by virtue of a €37 million bond loan, for the construction and operation of a luxury 5 stars hotel in Athens, Greece.
- We advised a Cypriot bank on a syndicated credit facility involving the restructuring of a €550 million debt to the largest chemical company in Greece, in connection with its LBO by a foreign private equity group and subsequent delisting from the Athens Exchange.
- We represented a bank in the sale of its participation in a syndicated facility to another international bank.
- We acted as legal counsel of a company for its trading on the AIM market of London's Stock Exchange.
- We represented a Greek listed company in the issue of a high yield bond loan.
- We represented a Greek financial services firm which introduced in Greece shares of a Luxembourg investment fund; to this end, we applied for and obtained on behalf of our client the required authorization by the competent authority, the Greek Capital Markets Commission.

HIGHLIGHTS

Corporate & Commercial Law

- We represent the Greek subsidiary of a German group of production and marketing of industrial automation systems, on all their corporate and business matters, including issues related to banking financing and intercompany loans, strategic partnerships, restructuring, regulatory and employment issues, as well as drafting complex sales and distribution contracts.
- We represent a Greek marketing communication and public relations consultancy firm with a parallel presence in Cyprus, Romania, Bulgaria, Serbia and Albania, with regard to its growth strategy, public tenders, business contracts etc.
- We represent a Greek distributor of computer peripherals, listed on the Athens Exchange.
- We represent a US pharmaceutical company, listed on the NYSE and operating throughout the world, including Greece, offering our advice on regulatory & compliance issues, distribution and sales.
- We represent a US based, NASDAQ listed company and solar energy facilities developer, on the acquisition and development of various photovoltaic projects in Greece.
- We represented a Greek pharmaceutical listed company with a significant international presence, including an R&D operation in the US, and we advised them on partnering, licensing and distributorship agreements for its products with multinational pharmaceutical companies around the world (US, Europe, Canada and elsewhere).

Securities Laws & Corporate Governance

- We advised a Greek investment services company in the conclusion of an agency and the granting of a permission by the Greek Capital Market Commission for the disposal in the Greek market of investment capital stakes managed by a foreign financial institution based in Luxembourg.
- We advised a Greek public company in a legal matter pertaining to the investment in a shipping company; we drafted a legal opinion which was accepted by the Athens Exchange and was published in the Greek Business Law Review (“DEE”).
- We advised a listed company on a rights issue, in which the total funds raised were €37 million.
- We advised a listed company on the sale of a majority stake of one of its subsidiaries to a company also listed on the Athens Exchange.
- We represented a Greek listed company in the acquisition of a majority block of shares in a company listed in the Cyprus Exchange.

HIGHLIGHTS

Mergers & Acquisitions

- We advise a multinational company, being the world largest producer of printing inks and pigments, and a leading provider of materials to packaging, publication, coatings, plastics, cosmetics and other industrial markets on an important project (joint venture) with a Greek listed company in Greece and South-eastern Europe.
- We represent a NASDAQ listed company, innovator in the field of photovoltaic energy, in the acquisition of a number of photovoltaic (PV) energy projects in Greece and Southeastern Europe.
- We represented a Japanese multinational company, innovator in the fields of energy and high technologies, in a number of acquisitions of renewable energy projects in Greece and Southeastern Europe.
- We advised a Greek public company in the acquisition of a majority stake in a company listed in the Cyprus Exchange.
- We advised a Greek distributor of computer peripherals in the acquisition of the local operation of a multinational, provider of Information and Communication Technology (ICT) solutions and services.
- We advised a Greek listed company in connection with the spin off and acquisition of an office automation systems operation in Greece.
- We represented one of the largest Internet Service Providers in Greece, in the acquisition of the majority stake of its shares.
- We represented the subsidiary of a German group of production and marketing of industrial automation systems, in public procurements.
- We represented a minority shareholder in the disposal of its stake in a company which has invested in a 60,000 sq.m. real property in Bucharest, Romania.

Projects & Real Estate

- We represented the Hellenic Republic in certain major aspects of the ongoing privatization of Hellenic Petroleum SA. Hellenic Petroleum is listed on the Athens Exchange and is one of the leading energy groups in South East Europe, with activities spanning across the energy value chain and presence in six countries.
- We represented the Piraeus Port Authority (OLP) in its negotiations with Cosco Pacific Limited and Piraeus Container Terminal S.A. on the extension / amendment of the existing concession agreement of the container terminal (ratified with Law 3755/2009). The value of the deal amounted €250 million. The amendment of the concession agreement posed various business, competition and EC law issues; we are in close cooperation with the competent European Commission authorities (DG Comp & DG Markt) and we support OLP in the resolution of all outstanding issues thereon. Piraeus Port Authority (OLP) is a public-owned company listed with the Athens Stock Exchange, managing the Port

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of Piraeus, the largest Greek seaport, one of the largest seaports in the Mediterranean Sea basin and one of the top ten container ports in Europe.

- We advised a major Greek Bank in connection with the financing, by virtue of a €37 million bond loan, for the construction and operation of a luxury 5 stars hotel in Athens, Greece.
- We advised a Greek Bank in connection with their proposal to refinance two companies controlled by one of the largest Energy companies in Greece, developing and operating a portfolio of three (3) Wind Parks in Greece, with a total nominal capacity exceeding 23,4 MW (i.e. we are Lenders' Legal Advisor). We performed legal due diligence and we drafted the entire Project Finance documentation, i.e., the bridge financing, Bond Program, Bond Subscription Agreement, Intercreditor Agreement, Security Agreements, Hedging Agreements, Parent Company Guarantee, Equity Subscription Agreement and others.
- We advised a Greek Bank (as Lenders' Legal Advisor) in connection with a €20M refinancing of two SPVs controlled by a major European energy Group, developing and operating a portfolio of eight (8) PV Plants in Greece, with a total nominal capacity exceeding 17 MWp.
- We advised a bank on a syndicated credit facility of more than €1.5 billion to Olympia Odos S.A., one of the biggest projects under way in Greece pertaining to the construction of the national motorway network in Peloponnese.
- We represented the Ministry of Culture of the People's Republic of China (PRC) being the buyer in a multimillion euro acquisition of a major building in Athens, which shall house the Cultural Institute of People's Republic of China in Greece.
- We represented a company set up to create the Greek Silicon Valley, namely a Technological Park named "Acropolis", that would house over 140 IT and Telecommunications companies; it involved a €150 million project which would be developed in a real estate property of 450,000 sq. m. in northern Attica.
- We represented a group of investors in a real estate development project in Romania, involving the acquisition of an area of 6 hectares for the development of office buildings.
- We represented a Greek public company in the acquisition of investment project in the energy sector in Ukraine.

HIGHLIGHTS

IT, Telecommunications & Internet

- We represent a number of multinational and Greek companies on their IT projects and agreements;
- We represent a high-end tech start-up, that has recently entered into a third round of seed capital investment and its post-investment assets are currently evaluated at 70M\$;
- We represented one of the leading internet providers in Greece;
- We represented an e-commerce company belonging to one of the largest banking and financial Groups in Greece and Southeastern Europe;
- We advised a Greek IT company on the transfer of its SAP division to another company;
- We advised a multinational luxury-goods producer on a worldwide IT project;
- We acted as a subcontractor of a Greek IT company, in a contract awarded by the Greek Ministry of Transportation with regard to the restructuring of said Ministry's organization, including the drafting of a Presidential Decree;
- We have acted as co-counsel for a Greek satellite telecommunications company in view of court litigation in Paris, France involving the purchase of space capacity from EUTELSAT (European Telecommunications Satellite Organization), which operates and monitors Europe's regional satellite system.

Intellectual & Industrial Property

- We represent multinational pharmaceutical companies who are world leaders in the fields in licensing and co-development arrangements in the pharmaceutical sector.
- We represent and advise the Greek subsidiary of a French multinational company, leading in-store media specialist, that uses a mix of music, visual and scent media to help its clients communicate with consumers with a view to driving incremental sales at the point-of-purchase. The group has a global business presence in more than forty countries throughout North America, Europe, Asia and Australia.
- We represented successfully one of the most significant groups in the global beverage industry with a portfolio of over 40 brands marketed and distributed in over 190 countries worldwide, in a litigation case with a Greek actor re intellectual property rights on a TV commercial spot.
- We regularly submit national and European Union trademarks on behalf of companies, relating either to corporate logos or to the products they trade, and fully represent them before competent authorities and courts.

Pharmaceuticals & Healthcare Services

- We advise a Global pharmaceutical group on regulatory & compliance issues, distribution and sales both in Greece & Cyprus, including arbitration or litigation proceedings with former distributors.

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- We provide full-service support to the Greek subsidiaries of one of the biggest multinational medical devices and health care company.
- We represented a Global pharmaceutical group on various issues relating to the integration of the business of the local branch of a global eye-care company following a worldwide acquisition (global deal value: \$8.7 billion).
- We represented a Greek pharmaceutical company, listed on the Athens Exchange, with a significant international presence, including an R&D operation in the US, and advise them on partnering, licensing and distributorship agreements for its products with multinational pharmaceutical companies around the world (US, Europe, Canada and elsewhere) as well as on general business matters, including bank financing (bond loans, securities etc.).
- We offered our advice to a pharmaceutical company in its strategy plan to expand an innovative business system, which includes a number of services to associated pharmacies around Greece.

Energy Law

- We have provided advice on contractual and regulatory aspects in relation to the privatization project of Hellenic Petroleum SA, one of the largest oil companies in the Balkans.
- We represent a major US based company and solar energy facilities developer, on the acquisition and development of various photovoltaic projects in Greece.
- We represent a multi-national energy group in an ongoing international arbitration in connection with a portfolio of 26 MWp photovoltaic power plants in Greece.
- We represented a Japanese multinational and world leader in high technology, on the acquisition of a 10 MW photovoltaic power plant in Bulgaria and on projects across the Balkans and Greece.
- We advised a Scandinavian renewable energy producer, who has invested on a number of wind farm projects in Greece, in relation to its IPO on the Frankfurt Stock Exchange.
- We represent both Greek and foreign companies in trading and developing energy projects in Greece.

Litigation & Arbitration

- We represent a NASDAQ listed company acting as co-counsel (together with a Malta law firm) in an international arbitration taking place before the Malta Arbitration Center. The dispute involves a 26.5MW photovoltaic investment in Greece and the amounts in dispute exceed EUR 100 million. In parallel, we handle all Greek judicial proceedings for our client in connection with this dispute.
- We successfully represented one of the biggest banks in Korea before the Athens Court of Appeals and before the Supreme Court (Areios Pagos). The Korean bank was the defendant in a USD 35million lawsuit filed against it by a major Greek shipping group. We were successful in both

HIGHLIGHTS

the Court of Appeals and the Supreme Court and we have managed to have the lawsuit against our client rejected.

- We have been representing the European Commission for more than 15 years in litigation cases against Greek private companies, NGOs and public law legal entities, beneficiaries of Framework Program subsidy programs. To this end, we have represented the European Commission in many litigation cases in Greece and before the General Court of the European Union in Luxembourg, whereas we closely assist them in the enforcement of Court Judgments or Commission's Decisions against Greek entities.
- We have been retained by one of the systemic Banks in Greece, to represent them in more than 20 different lawsuits brought against them by bondholders and customers of a bankrupt insurance group. We have been 100% successful and we have managed to have all lawsuits against our client rejected, both at the first instance and the appellate level.
- We successfully represented a number of shareholders in a large family business, formerly dominant in the foreign language books wholesale and retail market, in a prolonged anti-trust litigation.
- We successfully represented one of the most significant groups in the global beverage industry with a portfolio of over 40 brands marketed and distributed in over 190 countries worldwide, in a litigation case with a Greek actor re intellectual property rights on a TV commercial spot.
- We have extensive experience in banking litigation, representing banks and investors on matters such interpretation of loans and other contracts, bank's duty of care, enforcement proceedings etc.
- We represent a multinational pharmaceutical company on a number of arbitration and litigation proceedings with former distributors and suppliers as well as on a number of employment disputes. Litigations involve lawsuits for goodwill indemnity and lost profits arising due to the alleged unlawful terminations of the distribution agreements and other unfair competition practices.
- We have represented a Cypriot Bank operating for many years in Greece on all litigation cases at all court levels from first instance court to Supreme Court.
- In collaboration with a Danish law firm, we successfully represented a listed company in Greece in an international litigation, initiated by a lawsuit filed by a Norwegian group of companies regarding the former's €35 million shareholding in a Danish shipping company with shares listed on the Copenhagen Stock Exchange and the NASDAQ.
- We have successfully represented one of Greece's leading insurance companies in a litigation involving alleged investment advice on a derivative financial products lawsuit against a Greek stock brokerage firm.

VANGELIS POLITIS
(MANAGING PARTNER)



Vangelis Politis is an Athens Law School graduate and holds an LL.M from Duke University (USA). He is a member of the Athens Bar Association since 1992. After working 10 years with another major Athens law firm, he co-founded Politis & Partners in 2000.

Mr. Politis practices in the areas of Commercial and Corporate Law, M&A, Banking & Finance and Litigation & Arbitration. He has acted as counsel and lead counsel in some of the largest privatization projects in Greece. He works closely with corporate and finance clients and his capital markets experience covers advising financial institutions and debt and equity issuers in numerous IPOs of Greek companies covering most industry and financial sectors.

He has represented buyers, sellers and financial institutions in various investment projects and all types of acquisitions and dispositions, including energy development projects, health care related companies, e-commerce and communications related businesses, IT services and products companies, and many types of companies on industrial and financial services.

His over 25 years trial and litigation experience covers a wide range of areas, including complex commercial lawsuits, banking, securities and insurance litigation and intellectual property and employment disputes. Mr. Politis has represented many clients on multi-million international arbitrations and at the Greek Supreme Court.

He has served as outside general counsel to a number of publicly-held entities and has extensive experience in corporate counseling as to disclosure matters, restructurings and a wide variety of business-related legal matters.

Mr. Politis has been invited as speaker in corporate and securities laws conferences and is the author of the book "Public Disclosure: An obligation of companies with listed shares", a book published by Sakkoulas Publications (2002). He has been also a contributing author on "Sociétés Anonymes", published by Sakkoulas Publications (editions 2013 & 2020), as well as of many articles in the field of corporate and securities law published in Greek and foreign law reviews.

He speaks Greek, English and French.



Angeliki obtained her law degree from the University of Athens and a DEA from Paris II (Assas) as an Onassis Foundation scholar. She is a member of the Athens Bar Association since 1994. Angeliki is a founding partner of Politis & Partners, practicing in the areas of Information Technology & Telecommunications, Intellectual Property and Internet & E- Commerce.

For a number of years Angeliki worked for another law major firm in Athens in which she became a junior partner and handled a wide variety of corporate transactions, including IPOs, acquisitions and disposals, joint ventures and venture capital investments.

In 1998 she became the chief legal counsel of one of the largest IT companies in Greece and was involved in all phases relating to the bidding and award of a mobile and fixed telephony license and the formation of the operating company which carried out an investment in excess of 100 million euro.

Today Angeliki provides regulatory and commercial advice to a number of corporate clients in the industries of healthcare and life sciences, technology and telecommunications. Her work involves handling new product and business launches, advising on acquisitions and disposals, giving day-to-day regulatory advice and liaising with the appropriate authorities.

Angeliki speaks Greek, English and French (fluent) and Italian (very good).

NIKOLAOS ANASTOPOULOS



Nikolaos Anastopoulos studied law at the University of Athens and holds postgraduate degrees from the University of London, King's College in European Union Law and the University of Pennsylvania Law School (USA) in International Finance and Business Law.

He is admitted to practice before the Supreme Court and currently represents domestic as well as international clients on commercial - contracts law, with his expertise being in litigation matters.

Nikolaos also regularly advises on issues pertaining to European Union, energy and employment law. He is also legal counsel to companies in the field of healthcare and education.

Nikolaos is fluent in English and French, with excellent PC skills.



Olga studied law at the University of Athens, Law School, and graduated in 2007. In 2010, she obtained an LL.M. degree in Finance from the University of Frankfurt in Germany (Goethe Universität – Institute of Law and Finance).

Prior to joining Politis & Partners, Olga worked as a trainee lawyer for another major Athens law firm, practicing in the areas of civil and corporate law, M&A and banking. Afterwards, she did an internship for the European Commission, Directorate General for Competition, Cartels Unit and then worked for Ashurst LLP in Brussels, where she practiced in the area of competition law for merger and state aid cases. During her stay in Germany, Olga worked as an intern for Deutsche Bundesbank, where she focused on the eligibility criteria of asset-backed-securities, and for Freshfields Bruckhaus Deringer LLP, where she practiced in the areas of banking and finance.

Olga was admitted to the Athens Bar Association in 2009 and joined Politis & Partners in 2010. She now practices in areas of corporate law and project finance, banking and competition law.

She is the author of a commentary of a decision of the Hellenic Competition Commission regarding the abuse of dominant position by Nestle Hellas S.A. in the market of instant coffee in Greece, published in the European Competition Journal, 5(1) 287 April 2009 (with E.Bourtzalas).

Olga is fluent in Greek, English and German and speaks Chinese.



Emmanouil studied law at the University of Thessaloniki, where he obtained his degree with merits in 2006. In 2008 he completed an LL.M. Eur. program in European and International Business Law at the Ludwig Maximilian University of Munich.

Since 2009 he is an admitted attorney of the Heraklion Bar Association, handling a wide range of corporate, commercial and civil law cases.

Emmanouil joined Politis & Partners in 2015. A substantial proportion of his experience consists of advising clients on EU law, corporate formation and governance matters, as well as on a variety of intellectual property, consumer protection and unfair competition issues.

Emmanouil is focused on technology-rich sectors including pharmaceuticals, IT and media. He specializes in both contentious and non-contentious intellectual property and information technology cases. In his capacity as a certified privacy professional (DPO Exec. – TÜV Austria) he advises and represents customers before public authorities and national courts.

Emmanouil speaks fluently Greek, German, English and Spanish and has an intermediate working proficiency on Italian.



Zoi Velaeti studied law at the University of Athens and during the 1st semester of the academic year 2015 - 2016 she was chosen by the University of Athens and the University of Perugia, Italy, to participate in the Erasmus Exchange Programme of the European Union.

During such period, she undertook studies in the private comparative law, canon law and EU law. After graduation, she completed a three-month internship at the Permanent Representation of Greece to the European Union, during which she assisted the Attaché responsible for internal market and industrial policy issues regarding her duties in the Competitiveness and Growth Working Group meetings of the Council of the European Union.

Zoi is fluent in English and she has a very good command of French and Italian.



Pentheseleia Mandrinou has been an admitted attorney of the Thessaloniki Bar Association since June 2019. She graduated from the Democritus University of Thrace in 2016 and in 2018 she completed her master programme (LL.M.) in Advanced Law and Finance at Leiden University, the Netherlands.

Prior to joining Politis & Partners, Pentheseleia worked as a legal intern at the Legal Department of Piraeus Bank S.A. in Thessaloniki, practicing in the areas of Corporate, Civil, Insolvency and Banking Law. During her master studies in the Netherlands, she completed a legal internship at the Legal Department of Euronext Amsterdam N.V. (Stock exchange) in Amsterdam, structuring contracts linked to Corporate Governance matters and preparing memoranda related to Capital Markets law. Afterwards, she worked as a legal associate at an eminent law office in Thessaloniki, handling cases associated with Corporate Law, Investment and International Trade Law, Nationality Law and Private International Law, as well as GDPR compliance matters.

By utilizing her international background, Pentheseleia supports Politis & Partners in cases associated with Corporate Law and Project Finance, Mergers and Acquisitions along with Banking and Capital Markets law, providing legal advice to both domestic and international clients.

Pentheseleia is a fluent Greek and English speaker, with a competent command of the German language as well.

DIMITRIOS THEODOROPOULOS



Dimitrios studied Law in the University of Athens where he obtained his degree in 2018. He is a post-graduate student in Public Law LLM at the University of Athens, pursuing a Master's Thesis on "The Regulatory Framework regarding the Exchange Rate Policy of the Eurozone".

Dimitrios is an admitted trainee lawyer since April 2019 and has been exposed to a wide range of Project Finance law issues.

He supports the team with regard to various corporate law issues, drafting and reviewing various types of contracts and agreements. Prior to joining Politis & Partners Dimitrios worked for another Major Athens Law firm.

Dimitrios is fluent in Greek and English.

POLITIS & PARTNERS
Law Firm

14, Solonos St. GR 106 73, Athens
Tel: +30 210 7297252
Fax: +30 210 7251144
E-mail: info@politisparkers.gr

